



## ***Innovative Designer and Manufacturer of Architectural Lighting Solutions***

**Investment Summary:** The Company is a growing national provider of architectural lighting systems for retailers, supermarkets, healthcare, transportation, municipal and a variety of commercial environments. Based in the Northeast United States of America, the Company serves a long-term customer base and continues to expand to new markets. Manufacturing is performed in several factories in China as well as in North America and systems are assembled and shipped from the Company's 180,000 square-foot facility. The Company recently signed a 4-year, lucrative licensing agreement to provide an exclusive line of LED lighting to a high-end consumer products retailer. Sales in 2010 totaled approximately \$12.2 million with \$2.9 million in adjusted EBITDA.

In 2010, the Company supplied lighting solutions for about 100 corporate, educational, healthcare, museum, transportation and office space projects. From office complexes and retail sites to museum lobbies, and transit stations; each design solved a specific problem, enhanced a particular environment, increased energy efficiency, and in many cases helped improve the client's bottom line. The Company's R&D team is at the forefront of new lighting technologies, continually innovating to craft superior lighting fixtures. Integrating sustainable "green" solutions is a core part of the Company's strategic vision for lighting design.

The Company is strongly positioned for continued penetration into existing markets and into new verticals and geographic regions. With its first licensing deal underway, the Company could continue to diversify its customer base and increase sales by bringing its proprietary technology to complementary brands and strategic partners. The Company recently signed a lucrative licensing deal to bring its proprietary LED technology to a leading upscale consumer-focused brand which will open doors to other major retailers such as Bed Bath & Beyond, Macys, JC Penny, TJ Maxx and Restoration Hardware, to name a few.

The Company's seasoned management team and president wish to remain in place post-transaction to grow the Company to the next level of prosperity.

<b>Financial Highlights FY ends 12/31</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011E</b>	<b>2012P</b>	<b>2013P</b>
<b>Net Sales (\$)</b>	9,456,349	8,999,000	12,165,945	15,040,000	17,240,000	20,740,000
<b>Adjusted EBITDA (%)</b>	5.7%	11.5%	17.8%	19.3%	19.5%	19.6%
<b>Adjusted EBITDA (\$)</b>	<b>542,552</b>	<b>1,033,638</b>	<b>2,163,649</b>	<b>2,902,274</b>	<b>3,355,117</b>	<b>4,057,813</b>

For more information on this exceptional acquisition opportunity, please contact Sjors van Vorstenbos at Woodbridge Europe [sjors@woodbridgegrp.eu](mailto:sjors@woodbridgegrp.eu) Tel: +31 (0) 548 659 035. Visit us at [www.woodbridgegrp.eu](http://www.woodbridgegrp.eu)