

**Leading manufacturer of protective systems  
seeks acquisition**

Woodbridge Europe, on behalf of our client, Audax/A&A Manufacturing Company, Inc, is conducting a comprehensive acquisition search for manufacturers of customized protective systems such as bellows covers, rollup covers, telescopic covers, way wipers, shade rollers, cable & hose carriers and rollup doors.

A&A, based in New Berlin, Wisconsin USA, is a leading designer and manufacturer of highly engineered and customized protective systems, which are used to safeguard components, equipment, and people. The company is mainly known by their brand names Gortite and Gortrac ([www.gortite.com](http://www.gortite.com)).



Today you will find Gortite bellows type covers for cylinder rods and shafts, actuating screws, machine ways and linear rails. Other uses include flexible connections, expansion joints and camera bellows. The industries they serve have expanded to medical and dental equipment, photographic equipment, material handling and packaging machinery, plastics machinery and transportation vehicles.

The Gortrac Division manufactures custom engineered solutions for cable and hose carrier systems.

A&A Manufacturing Company Inc. is looking to acquire a European company to build a European foothold, diversify the business, and use the platform to cross-sell A&A products and transfer technologies to grow worldwide.

We believe that A&A is particularly attractive in combination with Audax Group, which acquired A&A in April of 2007.



Audax Private Equity invests over \$1.3 billion of equity capital in middle market companies and has a proven track record of accelerating growth and profitability in the companies it acquires. Their website is <http://www.audaxgroup.com>

Woodbridge Europe welcomes inquiries from qualified businesses interested in selling to A&A Manufacturing Company, Inc. /Audax.

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